

Alan AkiN Amanda AnneK BarbaraCBetty J BillieB Bob H Bob M Brad W BrianD CarrieH Charles CherylM
Corey T CraigW Curt L Dan M Dana M DaniJ Dave H DawnT DeanaD DebbieH DebbieK DebbieR
DonnaG ElizabethErik L Faye O GingerB Greg C Gunnar Haris JamesWJan S Janet D Jason A Jean L JeanM
JenniferOJohn F John K Joy B Judy D JulieK Julie T Kal R Kasra Keith B Kent W KevinG Kori K Kris F
KrissyH KristaN KristaT KristalG Laurie LindaH LindaT LisaJ Mai MargaretteN MariaS Marilyn
MarleneMarshall MarySueMary S Michael NancyB Norma Pat S PattiM PhilR Ramon RebeccaK Renee RobB
Roberta RuthC SharonFSharonS Shawn ShelbyP ShelleyS StephH SteveH SueP Suzanne Todd G VeronicaS WilmaL

RE/MAX Equity Group
Portland Executive Office Business Meeting
Tuesday October 14, 2008 9:00am
Breakfast Sponsor: Tish Schutzler Fidelity National Title 503.997.9923

Haves and Wants: Tour Properties - New Listings - Buyer Looking For? - Great Deals!!

Equity Home Mortgage: Bob/Don

Office: Welcome New Associate: Todd Gellos

PE Office Going Green – We are going to purchase fewer Paper Coffee Cups and would like them to be available for “to go” and clients only. While in the office use a mug! Thanks, Mai

Need an end of the year business tune-up? Business planning, systems and results realignment? Set a FREE ½ hour appointment with your business coach, counselor and confidant... ext 5194

OAR Meetings Tuesday afternoon (10/14) and Wednesday all day (10/15) in Salem
OAR 2009 Officers Installation - Alan as President-Elect Wednesday evening (Salem)

NAR Ethics Class here at PE Friday October 17 9:30am (also 2.5 hours core)

Memo going around that Clackamas County offices will be open Monday – Thursday
County Recorder’s office will be open on Friday as well Thanks, Carrie

Lunch and Learn Thursday: 10/16 Sales Skills Dealing with more difficult clients (Tish)
Lunch @ 11:30am 10/16 Panel of PE Agents Recent CRS Listing Class Highlights
Class starts @ 12noon 10/30 Short Sales & Mortg Resolution Pat Ihnat Fidelity

EG Foundation: Shawn McDonald

Company: RE/MAX Collection Meeting Wednesday Oct 15 Exquisite Houses in West Linn

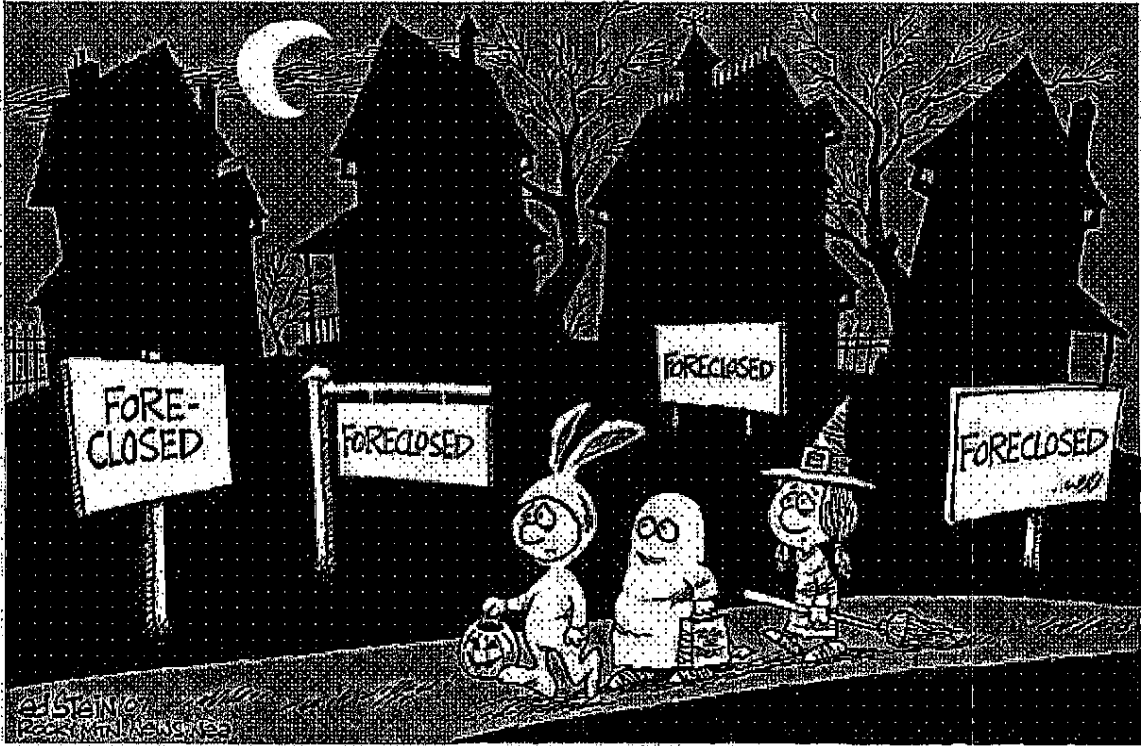
Real Estate Business.: OAR Fall GRI December 1-4 Sheraton Airport Hotel see attached

RMLS Communication now found on our office blog peoffice.wordpress.com

Happy October Birthdays: Betty J 5th, Sharon S 9th, Phil R 9th, Ruth C 12th, Sharon F 12th,
Krissy H 13th, Jim Homolka 21st, Michael D 28th,

It’s a great day to buy or sell real estate!

Subject: Halloween is gonna suck this year.....



HAUNTED HOUSES

MLS#: 8099052 **Area:** 143 **Prop Cat:** RES **L/Price:** \$379,000
Address: 3104 SE TIBBETTS ST 97202 **Unit #:** **Map Coord:** 627A2
City: Portland **Yr Built:** 1926 **Bdrms:** 4 **Total Bath:** 2.1
Total SF: 2646 **L/Off:** EQTY25 **Style:** ENGLISH **Access. Y/N:** Y
Agt Name: Faye O'Bryant **Contact#:** 503-706-4874 **Acres:** 0.11
Date: 10/14/2008 **Time:** 11-1 **Food:** Y
Remarks: This is the perfect home.Great neighborhood & easy commute.Beautiful & charming interior w/fresh paint, tons of storage, formal&informal eating areas, massive windows w/french lites & sprawling floorplan w/5 bdrms(1 not legal). Great outdoor space & corner lot.New architect roof.
Directions: Hwy 26 (Powell) N on 33rd, Left on Tibbetts to Address

MLS#: 8098175 **Area:** 147 **Prop Cat:** RES **L/Price:** \$149,900
Address: 47 EAGLE CREST DR 97035 **Unit #:** 12 **Map Coord:** 656B3
City: Lake Oswego **Yr Built:** 1979 **Bdrms:** 2 **Total Bath:** 1
Total SF: 932 **L/Off:** EQTY25 **Style:** COMNWAL **Access. Y/N:** Y
Agt Name: John Ferguson **Contact#:** 503-481-3718 **Acres:** 2.81
Date: 10/14/2008 **Time:** 11 - 1PM **Food:** Y
Remarks: Beautifully updated and wonderfully maintained end unit condo with full Mtn Park recreational facilities. Newer maple cabinets, updated fireplace and newer interior paint. Very quiet Ridgeview neighborhood with territorial views. FS-Refr is inc.
Directions: Kerr Pkwy / N on McNary / R on Eagle Crest

MLS#: 8094727 **Area:** 149 **Prop Cat:** RES **L/Price:** \$449,900
Address: 19185 NW ATHENA ST 97229 **Unit #:** **Map Coord:** 594E1
City: Portland **Yr Built:** 1967 **Bdrms:** 4 **Total Bath:** 2.5
Total SF: 2229 **L/Off:** EQTY25 **Style:** RANCH **Access. Y/N:** Y
Agt Name: M. Craig Weatherford **Contact#:** 503-495-5176 **Acres:** 0.3
Date: 10/14/2008 **Time:** 11 to 1 **Food:** N
Remarks: BAC 3% Beautiful remdl of a spacious sng lvl with a fantastic golfcse view. Not lived in since remodel. New kitchen w/slab granite & tile flrs. New carpet & int. paint, doors & woodwork. New baths too. Lge fenced back yard with deck, gazebo, golf cart garage. Ready to move into
Directions: 185th to Rock Creek Blvd--west to Columbia--No. to Athena

MLS#: 8097534 **Area:** 150 **Prop Cat:** RES **L/Price:** \$409,000
Address: 9205 SW GRAPHITE TER 97007 **Unit #:** **Map Coord:** 654H1
City: Beaverton **Yr Built:** 2002 **Bdrms:** 4 **Total Bath:** 2.1
Total SF: 2226 **L/Off:** EQTY25 **Style:** 2STORY,CRAFTSM **Access. Y/N:** Y
Agt Name: Judy Dick **Contact#:** 503-452-6100 **Acres:** 0.08
Date: 10/14/2008 **Time:** 10:30- 12:30 **Food:** Y
Remarks: Welcome to a beautifully maintained craftsman style home surrounded by a city park with great views. Interior features, maple cabs,hardwods flors, tile counters, stainless steel appl,vaulted cielings,gas firpl.Has new ext. paint, w/paver patio & greenspace.Close to 217 & shopping.
Directions: Murray,west on Beard,rt. on Graphite ter.

Alan Mehrwein

From: Natalia Conley [nataliac@equitygroup.com]
Sent: Monday, October 06, 2008 11:56 AM
To: all@equitygroup.com
Subject: NEXT RE/MAX Collection Meeting
Importance: High

Our **NEXT** RE/MAX Collection Meeting is...

Wednesday October 15, 2008

Exquisite West Linn Estates

LOCATION: 19711 Wildwood Dr (Join us for lunch here)
AND
19690 Wildwood Dr (Join us for the meeting here)

RMLS: [Click here to view 19711 Wildwood Dr.](#)
[Click here to view 19690 Wildwood Dr.](#)

PRICE: \$1,185,000
\$1,699,000 RECENTLY REDUCED!!

HOSTS: Jeff Nopper, Bonny Crowley and Norma Gibson

TIME: 12:30-2:30 p.m.

RSVP
nataliac@equitygroup.com

1 ELECTIVE CE HOUR WILL BE GIVEN

Don't Miss...



Dawn Shaffer Owner/Founder of AllAbout Virtual Tours will be speaking about how to effectively market High End properties. AllAbout Virtual Tours knows that professional marketing takes hard work. They offer a full line of online and curbside solutions which correspond perfectly with the print advertising you already do. Let Dawn show you how to market your High End listings by thinking outside the box.

OREGON GRI



Undergraduate Courses

100, 200, 300
Dec. 1-4, 2008

Graduate Seminar
Dec. 2-3, 2008



The NEW GRI
is right for you.

The OREGON GRI program's updated and revised curriculum now gives you . . .

Advanced Real Estate Practices SB 446, passed by the Oregon Legislature in 2001, requires that all brokers who were licensed after July 1, 2002 must complete the 30 hour advanced Real Estate Practices course at the time of their first renewal. Currently 25½ hours of the curriculum are included in Courses 100, 200 and 300.

Property Management Module The Fall Oregon GRI also includes the required 4½ hour module on Property Management. This module will be presented in conjunction with GRI on Friday, December 5. It's open to any current GRI student who needs the course to satisfy the Advanced Real Estate Practices requirement.

Curriculum

All students should bring a calculator to class.

Course 100

15 hours required, 13 hours elective.

- How to Get the Listing & Get it Sold
- Finance Overview
- Real Estate Law I
- Advanced Agency Topics
- Economics of Business
- Business Ethics & the REALTOR® Code of Ethics
- Review of Administrative Actions

Course 200

21 hours required, 7 hour elective

- Misrepresentation
- Investment Real Estate & Taxation
- Real Estate Law II
- Business Ethics & Communication

Course 300

17½ hours required, 10½ hours elective

- Brokerage Management
- Current Events
- Personal Marketing & Technology
- Business & Goal Planning
- 1031 Exchanges
- Leading your Business



Institute Week Schedule

Classes begin promptly at 8:15 a.m. and conclude at 4:30 p.m. daily. Sessions break for lunch from 11:45 a.m. to 1:00 p.m. Course examinations will be held at 4:30 p.m. Tuesday and Thursday. Join us for the Institute Reception Wednesday evening.

Tuition Information

Early bird registration (received by November 7)
\$275 for Course 100 or 200
\$305 for Course 300 (includes NAR designation fee)
\$335 non-member fee for Course 100, 200 or 300
\$60 additional tuition for "Property Management" module

Tuition after November 7
\$305 for Course 100 or 200
\$335 for Course 300 (includes NAR designation fee)
\$355 non-member fee for Course 100, 200 or 300
\$65 additional tuition for "Property Management" module

On-site tuition
(after November 24; space available basis only)
\$310 for Course 100 or 200
\$340 for Course 300 (includes NAR designation fee)
\$365 non-member fee for Courses 100, 200 or 300
\$65 additional tuition for "Property Management" module

"Property Management" module only
\$60 early bird (received by November 7)
\$70 after November 7
\$75 on-site

GRADUATE SEMINAR

Early bird registration (received by November 7)
\$150 Two-day program
\$89 One-day session (either Market Confidence or Life After Real Estate)
\$175 Two-day program (after November 7)
\$109 One-day session (after November 7)

Non-members add \$50 to all of the above

Graduate Seminar Program

Bringing the Wary Buyer to the Table & There's no Such Thing as a One-Person Tango

Tuesday, December 2, 2008

Karel Murray, DREI, CRB, RS, GRI, ABR
Waterloo, IA

In *Bringing the Wary Buyer to the Table* you'll learn how to re-engage cautious customers. Real estate may be local but media is national. Convinced that all housing markets are treacherous, many consumers are reluctant to engage even in locally strong markets. REALTORS® must get buyers to focus on opportunities and reality – not fear.

There's no Such Thing as a One-Person Tango demonstrates how to effectively connect with others – and prevent "stepping on toes." It takes two to tango . . . or to communicate and collaborate.

Karel Murray speaks from experience and her clients love her combination of compelling content and highly entertaining programs. She has successfully managed the branch office of a franchise real estate company and also has experience in marketing and training. She is the 2009 President of the Real Estate Educators Association.

2 hours required credit; 4 hours elective credit

Life After Real Estate: Making the Most of Your Money in Tough Times

Wednesday, December 3, 2008

Robert Pool, MSFS, CFP, CFS
Vancouver, WA

Many real estate practitioners have whispered to themselves, "Let the market improve and this time I promise not to spend everything," without actually embarking on any planning to protect their assets. *Life After Real Estate* will start you down the path of making the most of your money even now, when times are tough. The program will provide a quick review of some of the key components of diversity along with practical tools that can provide the key to long term survival and what to watch out for in terms of debt. This is an act now program!

Rob Pool holds a Masters of Science in Financial Services and is a Certified Funds Specialist. A REALTOR® for 12 years, he served as a broker manager for five years, working with developers, builders, investors and home owners. He currently works with Arcadia Investment Advisors, an independent registered advisory firm as well as for two Fortune 500 companies.

2 hours required credit; 2 hours elective

Registration/Cancellation

1. Complete and return the registration form provided.
2. Your registration will be confirmed via email when processed. If you do not receive confirmation, contact OAR at 800/252-9115 to verify your registration. You are not enrolled until you receive confirmation from the Oregon REALTORS®.
3. In the event you must cancel your registration, your tuition is refundable less a \$35 administrative fee only if written notice of cancellation is received by Nov. 19, 2008. Tuition is not transferable from one Institute another nor from one student to another.



Please register me for the

2008 Fall GRI (Graduate REALTOR® Institute)

December 1-4, 2008
Sheraton Portland Airport Hotel

Fill out this form

Name _____ Nickname _____

Firm _____ Firm Address _____

City _____ State _____ Zip _____

Firm Phone _____ Firm Fax _____ E-mail _____

If course was taken elsewhere, please send written verification of completion.

I previously completed Course(s) _____ at Location _____ Month _____ Year _____

Note: Courses **must** be taken in numerical sequence. Mail to: OAR at P.O. Box 351, Salem, OR 97308

December 1-4, 2008 Please enroll me in: (check one)

- Course 100 *or* Course 200 @ \$275 by 11/7 (\$305 after) Course 300 @ \$305 by 11/7 (\$335 after)

Graduate Seminars

- 2 day program, Dec. 2 & 3 – Bringing the Wary Buyer to the Table & Life After Real Estate @ \$150 by 11/7 (\$175 after)
- Bringing the Wary Buyer to the Table – Dec. 2 @ \$89 by 11/7 (\$109 after)
- Life After Real Estate – Dec. 3 @ \$89 by 11/7 (\$109 after)

December 5, 2008 Property Management (An Advanced Real Estate Practices Module) @ \$60 if included with Course 100, 200, 300 by 11/7 (\$70 after); \$70 stand-alone by 11/7 (\$75 after)

In order to better accommodate your needs, do you have a disability that will require auxiliary aids or services at this meeting?

Yes No If yes, please explain _____

Questions? Call 800/252-9115 (Salem 503/362-3645)

Fax 503/362-9615 (Credit Card registrations only)

You can register online @ www.oregonrealtors.org

Registration (Make checks payable to OAR)

Enclosed is my check for \$ _____ Charge my bank card (VISA, MasterCard, American Express only)

Charge \$ _____ Card No. _____ Expiration Date _____

Billing Address _____

Signature _____

Sheraton Portland Airport Hotel The Sheraton Portland Airport Hotel is the closest hotel to the Portland airport. With the new Sheraton Sweet Sleeper™ Bed in all guest rooms, 24-hour room service and a 24-hour fitness facility the hotel is ideal for the business guest. For accommodations, contact the Sheraton at 800/808-9497 by November 7, 2008 for the Oregon Association of REALTORS® preferred rate of \$109.00. Their address is 8235 NE Airport Way, Portland, OR 97220.

Reservations contact:



Get REAL with great education!

